

### The Jones Act



The U.S. Merchant Marine is a vital part of the domestic maritime industry and is recognized as "The Fourth Arm of National Defense."

#### US Built US Owned **US Crewed**

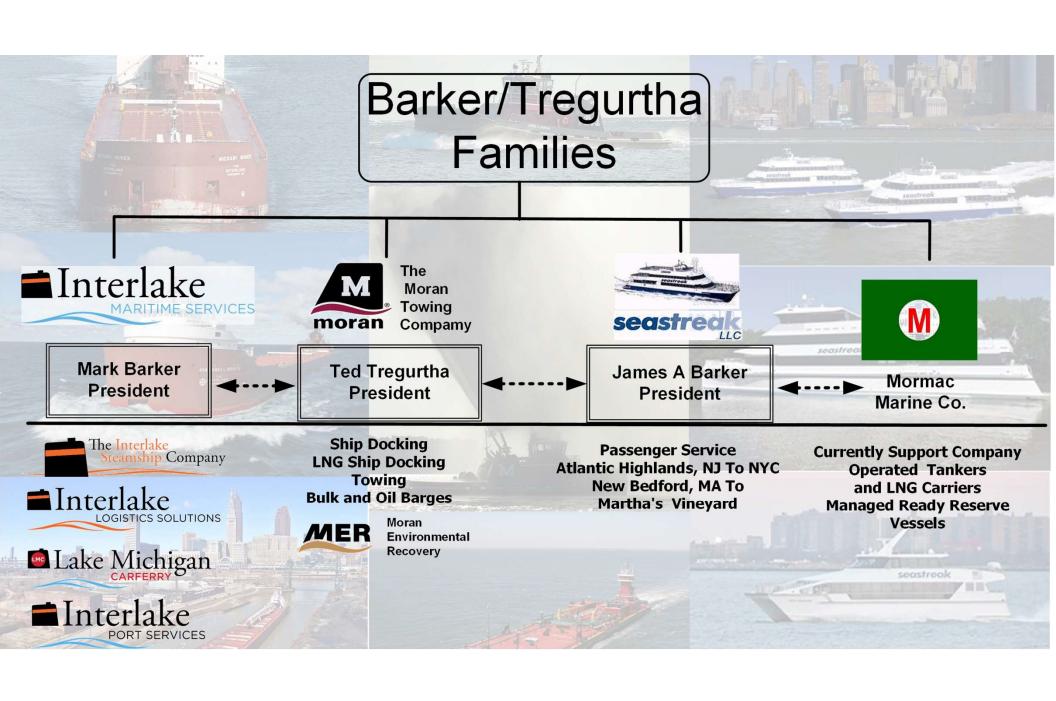
#### Indeed, a strong domestic fleet ensures the United States will always have:

World-class vessels to meet sealift needs;

- 1. Expert and experienced seafarers to man the U.S. government's organic surge sealift ships in times of national emergency;
- 2. A modern shipyard industrial base that is critical to the nation's economic, national, and homeland security; and
- 3. Intermodal transportation systems available for defense use through the Voluntary Intermodal Sealift Agreement (VISA).

Homeland Security Economic Security

National Security







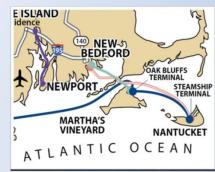
# Moran Towing Co. Founded in 1860

- <u>Transportation</u>
  - Oil and Gas
  - Bulk Materials
  - Specialty
- Ship Docking
  - Harbor Assist
  - LNG
  - Navy

# seastreak

High Speed fast ferry commuter service between NJ and NY and seasonal service in Massachusetts, Rhode Island and North Carolina





#### Massachusetts (Seasonal):

- •New Bedford ↔ Martha's Vineyard
- •New Bedford ↔ Nantucket
- •NJ/NY ↔ MV / Nantucket (Weekends)

#### Rhode Island (Seasonal):

•Providence ↔ Newport



505 Class 4 Vessels 141' x 34' 505 passenger 32 knots service



Vineyard Class 2 Vessels 95' x 28' 149 passenger 28 knots service

Rhode Islandd Class 1 Vessel 65' x 24' 149 passenger 28 knots service

New Commodore Class 150' x 40' 600 Passenger 35 knot service One in operation One under construction



## **Overview**

- Together with its predecessors delivering raw materials across the Great Lakes since 1883.
- Privately held since 1987.
- Headquartered in Cleveland, Ohio (Middleburg Heights).
- Largest privately held U.S.-Flag fleet on the Great Lakes.
- Significant depth of experience and in-house capabilities.
- We are proud of our many achievements, including our safety record, our customer service, customer relations, our Corporate culture, the strength and diversity of our team, our ability to be flexible and adapt, and our pioneering nature.



# Interlake

MARITIME SERVICES



Interlake LOGISTICS SOLUTIONS





#### Legacy Interlake Ops (ISS)

- Seamen Union (MEBA/ USW)
- 10 Vessels
  - 8 Owned & Operating
  - 1 Under Construction
  - 1 LT Layup (Sherwin)
- Cargoes
  - Iron OreStoneSalt

- 1 Tug Barge Unit
- Barge Pere Marquette
- Tug Undaunted

#### Passenger/Car Ferry

- Vessels
  - SS Badger Operating
  - SS Spartan LT Layup
- Seasonal (May-Oct)

#### **Ludington Property**

- Stone Dock
- Ferry Terminal

# **Our Vision**

"To evolve and diversify within the transportation industry while promoting an industry leading culture and innovating through technology"

# **Our Values**

We embrace the values of Integrity,
Respect,
High Performance and Accountability.



# **Military to Maritime**





Interlake Maritime Services has over 50 retired Military working in our company or 21% of the work force.



# **Company Mission**

# Interlake's Quality, Safety, Security and Environmental Policy

- To be the premier marine transportation and logistical solutions partner for our customers, The Interlake Steamship Company is committed to meeting the requirements of our customers and stakeholders by operating our fleet of vessels in a safe, environmentally responsible, secure, and efficient manner.
- This is achieved by the implementation of and adherence to a Quality Management System known as the Interlake Management System (IMS). Interlake will comply with applicable rules and regulations by implementing the IMS.
- All personnel within the scope of the IMS are responsible for the quality of their work and processes. The Interlake Steamship Company is committed to continual improvement of the IMS and provides the resources to assist personnel in achieving this Policy.

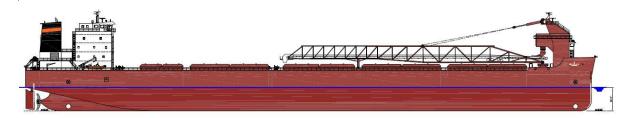


M/V Paul R Tregurtha	Re-engined 2010 EGS 2018
M/V James R Barker	EGS 2016
M/V Mesabi Miner	EGS 2017
M/V Hon. James L. Oberstar (formerly Charles M. Beeghly)	Repowered 2009 EGS 2015
SS Herbert C. Jackson	Repowered 2016
Barge Pathfinder –Tug Dorothy Ann	#2 Diesel
M/V Lee A Tregurtha	Repowered 2006 EGS 2016
M/V Kaye E. Barker	Repowered 2012
John Sherwin	Long Term Lay-up

#### Interlake Leasing III

#### Interlake Fleet

- Operate nine ships, one ship in long term lay-up
- Stewart J Cort is Managed for ArcelorMittal (Cleveland Cliffs)
- New Vessel under construction in Sturgeon Bay, WI
- 2006-2016 complete a large upgrade program on existing vessels including conversions from steam to diesel power and installation of Exhaust Gas Scrubbers
- Carry 18-20 million tons of Iron Ore, Limestone, Coal and Salt per season



#### **New Vessel**

- Being built in Sturgeon Bay, WI
- Delivers in 2022



## M/V Mark W. Barker



L.O.A. = 639'-0"

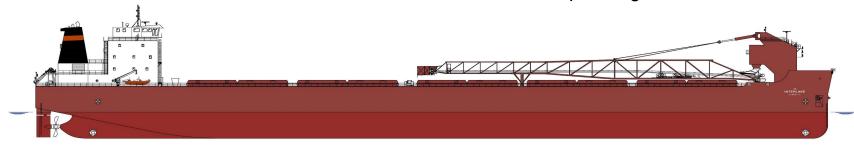
Breadth = 78'-0"

Depth = 45'0"

Cubic = 878,000ft<sup>3</sup>

D.W.T = 28,000 LT

Operating Draft = 29'-0"



## MAIN PROPULSION EQUIPMENT:

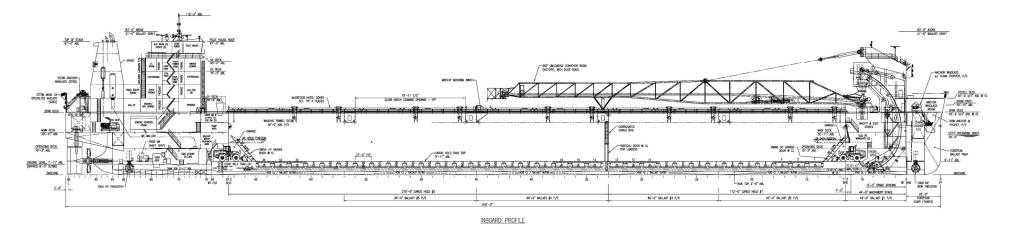
- MAIN ENGINE: TWO (2) EMD, 16-CYLINDER, EACH RATED 3000 kW (4000 BHP) @ 900 RPM
- SHAFT GENERATORS: TWO (2), 2500 kW EACH
- REDUCTION GEAR: ONE (1) LUFKIN TWIN-INPUT/SINGLE-OUTPUT, 7.5:1.0 RATIO
- PROPELLER: ONE (1) 4-BLADE KaMeWa, 18'-0" DIA, CPP
- SHIP SERVICE GENERATOR: CAT C32, 940 kW
- EMERGENCY GENERATOR: CAT C9, 274 kW

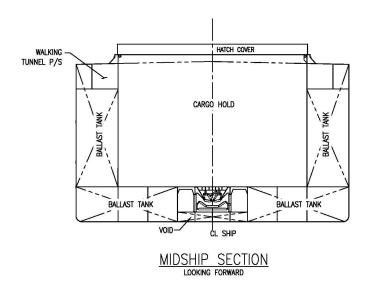
### UNLOADING EQUIPMENT:

- 260' BOOM w/ 60" BELT, 6,000 LT/HR, TWO (2) X 400 HP DRIVE ASSEMBLIES
- 90" EMS-TECH TUNNEL/LOOP CONVEYOR BELT, TWO (2) X 600 HP VFD DRIVE ASSEMBLIES
- 96" EMS-TECH INNER LOOP BELT
- HOLD GATES: (34) BASKET TYPE, 4'-11" W x 8'-4" L GATE OPENING
- TWO (2) CATERPILLAR 938M FRONT-END LOADERS

# M/V Mark W. Barker









# ■Interlake MARITIME SERVICES

### Tug Undaunted/Barge Pere Marquette 41

- Cargoes
  - Scrap
  - Armor Stone
  - Pig Iron
  - Bottom Ash
  - Slag
- Steel





















# Lake Michigan Car Ferry Routes





AA – Ann Arbor Railroad

GTW - Grand Trunk Railroad

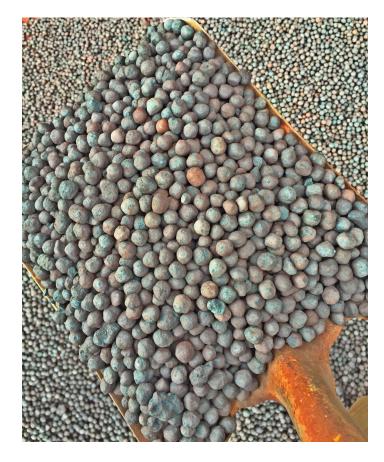
PM/C&O – Pere Marquette Railway and then the Chesapeake and Ohio Railway



## **CARGOES AT A GLANCE**



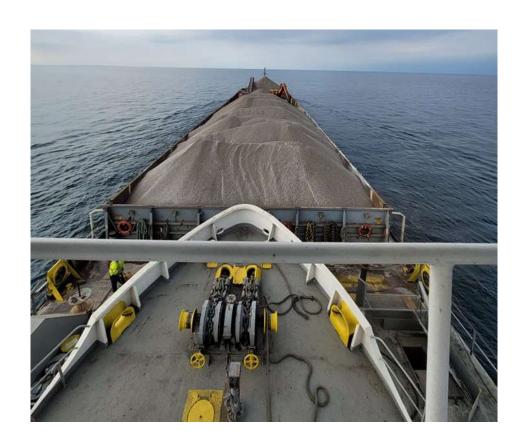
For The Interlake Steamship Company, iron ore reigns king. It's projected to be more than double the amount of coal or stone for 2021. Salt continues to be a growing commodity for the fleet.



## **CARGOES AT A GLANCE**



- For Interlake Logistics
   Solutions, scrap steel is
   expected to be the leading
   cargo in 2021.
- Ash was the top cargo for 2020, followed closely by aggregate.
- Pig iron is also a strong cargo.





#### WISCONSIN STATE IMPACT OVERVIEW

INTERLAKE MARITIME SERVICES is a family of companies with nearly 300 years of collective service on the Great Lakes. A family-owned and -led company in its second generation, Interlake Maritime and its more than 50 shoreside employees manage The Interlake Steamship Company, Interlake Logistics Solutions, Lake Michigan Carferry and Interlake Port Services from its corporate headquarters in Middleburg Heights, a suburb of Cleveland, Ohio, and its additional regional offices in Duluth, Minn., and Ludington, Mich. Interlake's commercial fleet moves more than 20 million tons of dry bulk cargo annually, including iron ore, pig iron, coils, slag, scrap, finished steel and project cargos.

THE INTERLAKE STEAMSHIP COMPANY is the largest privately held U.S.-flag fleet on the Lakes. Its nine modernized and efficient freighters carry close to 20 million tons of bulk, free-flowing cargoes annually including iron ore and flux stone for the steel industry, stone for the steel industry, stone for the steel industry, coal for power generation and salf for de-icing needs on roads and highways. The company is currently building its 10th vessel - the M/V Mark W. Barker - in Sturgeon Bay, Wisconsin. It is the first Great Lakes bulk carrier built on the Great Lakes in more than 35 years. The 639-foot vessel will be underway in 2022.

INTERLAKE LOGISTIC SOLUTIONS operates the articulated tug-barge Undaunted-Pere Marquette 41, a 403-foot workhorse on the Lakes that can carry diverse cargoes that traditional self-unloaders cannot such as large armor stone for break walls, pig iron, scrap, slag, and steel slabs.

LAKE MICHIGAN CARFERRY operates the S.S. Badger, the largest cross-lake passenger and car ferry service on the Lakes. Designated a National Historic Landmark, the Badger is a key part of US 10 highway connecting the cities of Ludington, Mich., and Manitowoc, Wis. A vital link across Lake Michigan, the Badger can accommodate 600 passengers and 180 vehicles, including RVs, motorcycles, motorcoaches, and commercial trucks and oversized load in one single trip.

Since 2010, Interlake has spent more than \$200 million at Wisconsin's two largest shipyards: Fraser Shipyards in Superior and Fincantieri Bay Shipbuilding in Sturgeon Bay.

In 2020, Interlake Maritime Services' companies paid more than \$31 million in wages to nearly 700 employees, 65 of whom reside in Wisconsin.



CARGOES Interlake Maritimes Services' commercial fleet of 10 vessels is projected to move nearly 20 million tons in 2021.











#### **WISCONSIN PORTS**



# Thank you and GO BADGERS!



